

Job Description

JOB TITLE:	Financial Controller, US
DEPARTMENT:	Finance, Admin & Systems
LOCATION:	NYC
REPORTS TO:	Director of Finance
RESPONSIBLE FOR:	A team of 4 Management Accountant

Who We Are

essensys is one of the fastest growing global proptech firms moving rapidly into our next stage of hypergrowth. Established in London in 2006, essensys was created to solve the complex operational, everyday challenges for flexible workspaces, the largest growing segment in the commercial office market.

We believe the office environment of the past is no longer - the staid, the unresponsive and the impersonal - will be replaced with space-as-a-service; a service and tech-oriented environment that has already attracted the world's largest enterprise users. Today, flex workspace accounts for less than 2% of the office space market and current growth estimates could easily reach 30% by 2030. Traditional landlords need to adapt and have already started doing so, especially in light of COVID. The opportunity is massive.

In 2019, essensys became a publicly traded company on the London Stock Exchange and currently has offices in London, NYC, LA and Toronto. We provide services to over 1,000 buildings across 28 countries.

What We Do

We have built the only private cloud network to service the flexible workspace industry which underpins our SaaS platforms. We simplify the day-to-day management of flexible workspaces and the provisioning of secure wifi, internet and digital infrastructure services to tenants. Our platforms automate key tasks and processes and help flexible workspace providers deliver highly efficient, customer-centric workspace solutions. Our partners include some of the largest landlords and flex operators in the world, as we deliver an end-to-end, scalable solution by leveraging our 15 years of experience and our 100+ team of award-winning developers and engineers.

About the role

We are looking for an experienced Financial Controller to join our team. As our Financial Controller, you will take the lead for the financial accounts and operations function and will provide high quality support to the accounting team. This role requires the ability to inspire others with exemplary leadership, mentorship, enthusiasm and passion for the business. Similar to the company, this role has enormous growth potential within the next 24 months.

Main duties and responsibilities

- Provide leadership, direction, training and management of the accounting team.
- Ensure timely and accurate preparation of payroll.
- Review of US month-end reports and balance sheet items.
- Analysis of current financial performance against targets and prior year.
- Provide strategic recommendations and insights to the North America CEO from analysis of financial information.
- Cash flow forecasting.

- Timely payment of vendors.
- Timely issue of customer billing and managing cash collection requirements.
- Ensure accuracy of billing information and customer contracts.
- Full responsibility for local treasury management including being the first contact point with local bankers and responsible for company credit cards.
- Coordination of sales and other US taxes submission and payment.
- Support year-end close and manage auditor queries.
- Execute new policies and procedures as directed.
- Drive positive change through enhanced controls.
- Preparation of annual US budget and reforecasts as required.
- Establish and develop relationships with senior management and external partners and stakeholders.

Knowledge and Experience

- Bachelor's degree in Accounting, Finance, or Economics. Master's degree in Accounting or MBA preferred. CPA required.
- At least eight years of experience as a Financial Controller, with revenue of at least \$20 million.
- Experience in the real estate industry.
- Solid GAAP and financial reporting technical skills (public company experience a plus).
- Managing contractual arrangements with office landlords.
- Being the first point of contact with other US advisors – legal, accounting, tax and audit.
- Expert knowledge and experience with Netsuite.
- Strong proficiency with Oracle/JD Edwards/QuickBooks.

Aptitude and Personal Qualities

- Strong leadership and management capability, with a focus on delivering results.
- Excellent judgment, with ability to drive decision-making and manage multiple initiatives simultaneously.
- An entrepreneurial spirit, including a relentless work ethic and high degree of self-motivation.
- Ability to thrive in a fast-paced and dynamic environment.
- Outstanding presentation skills in both verbal and written communications.
- Collaborative nature and ability to build productive working relationships with colleagues across the entire organization.
- Natural leadership skills with passion for continued professional development.
- Bold, ambitious and assertive.
- You are the person who asks "Why?" too much.
- Ability to multi-task, prioritize, and work both independently and within teams.
- Passion for Real Estate, Proptech and SaaS.
- Clear desire to overachieve and develop within the business.